### ZAHIDJEE TEXTILE MILLS LTD

### **Corporate Briefing Session** For the Year Ended June 30, 2021

#### <u> June 30, 2021</u>

#### **Presentation Outlines**



#### **Company Information**

Zahidjee Textile Mills Limited (the Company) is incorporated in Pakistan on July 17, 1990 as a public limited company. The Company is listed on Pakistan Stock Exchange Limited.

The principal business of the Company is export of all kinds of value-added fabrics and textile made-ups. The Company is also engaged in the business of manufacturing and sale of yarn.

- Head office Zahidjee house 2H Gulberg II, Jail Road Lahore
- Weaving Unit 32 KM Tandalian Wala Road Faisalabad
- Stitching Small industrial road Faisalabad
- Spinning Unit-1 32 KM Sheikhupura Road Faisalabad
- Spinning Unit-9 M-3 Industrial Estate, Faisalabad

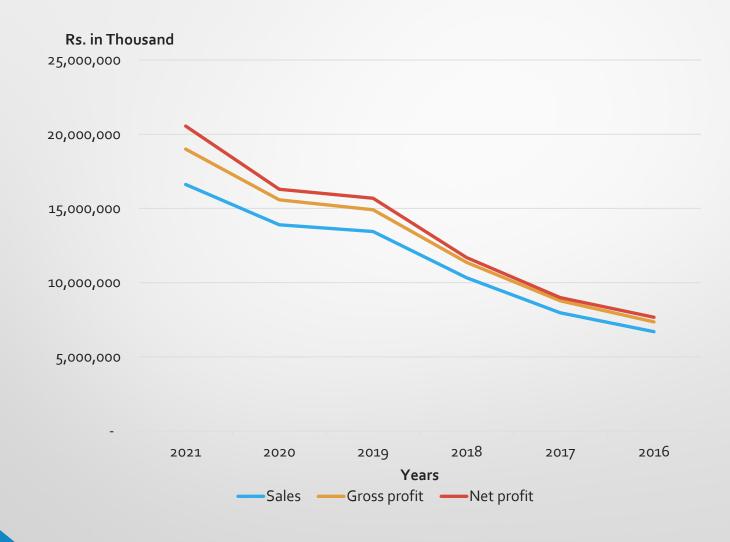
The Company supplied to its customers varied type of Cotton Yarn and PC Yarn.

The installed capacity of 93,024 Spindles (41,072,983 Kgs) and 280 looms (42,536,384 Square meters)

#### **Strategic / Operational Developments**

The company during the year has invested in Plant & Machinery amounting to Rs. 129 million,

#### **Historical Financial Highlights**

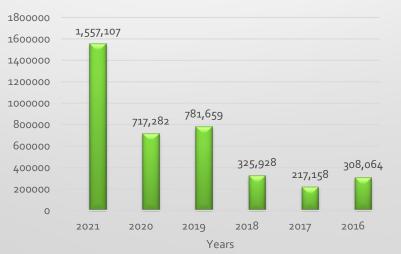


#### **Historical Financial Highlights**



Rs. in th

Net Profit



Particulars	2021	2020	2019	2018	2017	2016	
	(Rupees in 'ooo')						
Net Assets Employed							
Fixed assets	8,115,970	6,613,186	6,083,842	6,204,294	5,525,529	4,732,497	
Intangible assets	-	330	1,123	1,969	3,181	5,414	
Investment in subsidiary	-	359,200	359,200	359,200	359,200	359,200	
Long term deposits	35,976	4,476	4,476	4,450	4,450	4,450	
Current assets	6,298,233	5,443,5 <sup>8</sup> 7	4,696,860	4,810,746	3,256,897	2,309,844	
Non current assets- held for sale							
Sale	359,200						
Current liabilities	(3,981,464)	(4,335,041)	(4,045,774)	(4,729,949)	(3,564,381)	(2,867,811	
	2,675,969	1,108,546	651,085	80,797	(307,484)	(557,967)	
Long term liabilities	(2,983,193)	(1,618,623)	(1,185,062)	(1,479,684)	(743,227)	(601,918)	
Net Assets	7,844,722	6,467,116	5,914,664	5,171,025	4,841,649	3,941,677	
Represented By							
Paid up capital	1,914,211	1,914,211	1,914,211	1,914,211	1,823,058	1,657,326	
Reserves	4,833,889	3,395,636	2,771,705	1,935,360	1,646,077	1,578,251	
Revaluation surplus	1,096,622	1,157,269	1,228,748	1,321,454	1,372,514	706,100	
	7,844,722	6,467,116	5,914,664	5,171,025	4,841,649	3,941,677	
Operating Results							
Sales	16,614,520	13,902,387	13,444,689	10,329,177	7,968,112	6,699,200	
Gross profit	2,381,227	1,676,825	1,461,704	1,034,163	808,574	658,976	
Operating profit	2,434,054	1,690,596	1,466,586	1,075,465	834,489	692,134	
Profit before taxation	1,718,983	993,637	744,404	574,964	414,417	321,161	

### Historical Financial Highlights

Financial Ratios							
Gross profit	%	14.33	12.06	10.87	10.01	10.15	9.8
Operating profit	%	14.65	12.16	10.91	10.41	10.47	10.3
Profit/(loss) before taxation	%	10.35	7.15	5.54	5-57	5.20	4.7
Earning / (Loss) per share	Rs.	8.13	3.75	4.08	1.70	1.19	1.8
Current ratio	Times	1.58	1.26	1.16	1.02	0.91	0.8
Fixed assets turnover	Times	2.05	2.10	2.21	1.66	1.44	1.4
Total Debt to Capital	%	89	92	88	120	89	8
Book value per share	Rs.	35.25	27.74	24.48	20.11	19.03	19.5
Plant capacity and production							
Spinning							
Spindles installed/worked	Nos.	93,024	93,024	93,024	93,024	75,552	67,104
Actual production conve into	erted						
20/s count	Kgs	41,050,604	38,376,019	34,290,567	33,847,535	31,446,125	27,263,89
Weaving							
Number of looms installed/worked	Nos.	280	280	280	280	280	280
Actual production conve into	erted						
6o picks	Sq. mtr.	35,252,938	34,500,950	34,031,554	36,352,135	35,698,954	37,811,480

## Historical Financial Highlights

#### BALANCE SHEET EQUITY AND LIABILITIES

Years	2021	2020	
	(Rupees in Thousands)		Percentage Change
	mousanus)		Change
Net Assets Employed			
Fixed assets	8,115,970	6,613,186	22.7%
Intangible assets	0	330	-100.0%
Investment in subsidiary	0	359,200	-100.0%
Long term security deposits	35,976	4,476	703.7%
Current assets	6,657,432	5,443,5 <sup>8</sup> 7	22.3%
Current liabilities	(3,981,463)	(4,335,041)	-8.2%
	2,675,969	1,108,546	141.4%
Long term liabilities	(2,983,193)	(1,618,623)	84.3%
Net Assets	7,844,722	6,467,116	21.3%
Represented By			
Paid up capital	1,914,211	1,914,211	0.0%
Reserves	4,833,889	3,395,636	42.4%
Revaluation surplus	1,096,622	1,157,269	-5.2%
Total Equity	7,844,722	6,467,116	21.3%

### Financial Results 2021 VS 2020

### Statement of Value Addition and its Distributio n

	2021	2020	Percentage Change	
	Rupees	Rupees		
Value Addition				
Sales	16,614,519,972	13,902,386,903	19.5%	
Trading (loss) / profit	8,194,545	(534,299)	-1633.7%	
Other income	44,632,535	14,305,494	212.0%	
	16,667,347,052	13,916,158,098	19.8%	
Value distribution				
Cost of sales	14,233,292,658	12,225,561,762	16.4%	
Distribution cost	156,576,188	155,953,266	0.4%	
Administrative expenses				
	123,509,463	121,443,275	1.7%	
Other operating				
expenses	152,314,266	90,233,728	68.8%	
Finance cost	282,671,387	329,328,924	-14.2%	
Dividends	191,421,098	162,707,933	17.6%	
Provision for taxation	161,876,445	276,355,375	-41.4%	
	15,301,661,505	13,361,584,263	14.5%	
Retained for growth	1,365,685,547	554,573, <sup>8</sup> 35	146.3%	

•Despite the unprecedented situation caused by the pandemic, your company has been able to achieve considerable growth in terms of sales and profitability compared to previous years. However, future dynamics of textile sector are quite challenging due to continuous drop in local cotton crop coupled with sharp increase in cotton prices in domestic and international markets.

•If current economic conditions remains favorable, the management is planning for a major BMR plan in up-coming period.

### Future Outlook

# Question & Answer Session

# Thank You